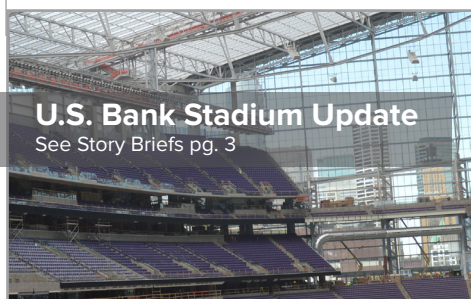


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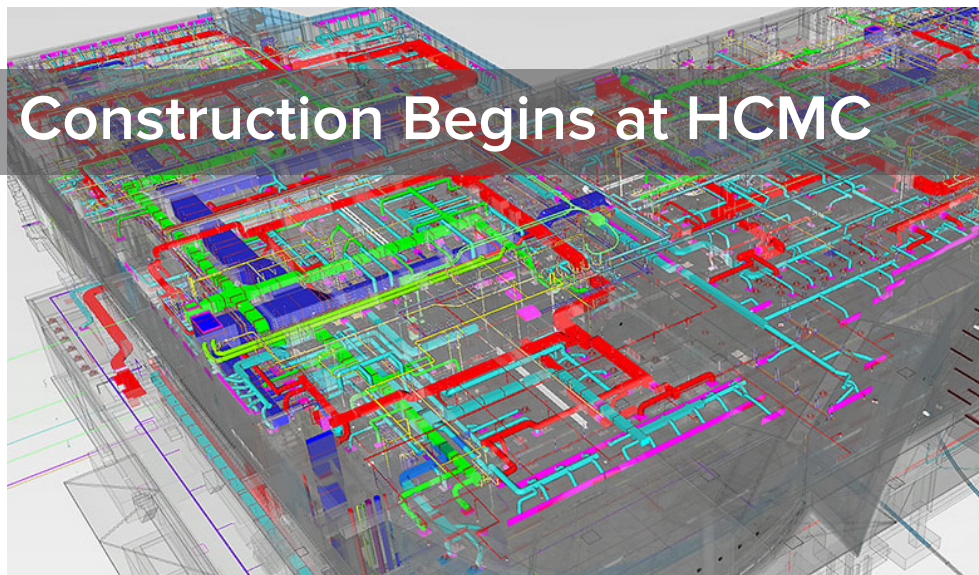
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HCMC Facts

- HCMC began in 1887 as the Minneapolis City Hospital
- Employs 6,800 people in healthcare in the Twin Cities Metro Area
- Discharged 22,396 patients from the hospital in 2015
- Offered 596,397 clinic visits in 2015
- Delivered 2,243 babies in 2015
- Performed 10,168 surgeries in 2015

<http://www.hcmc.org/aboutus/index.htm>

Construction Begins at HCMC



BIM rendering of the mechanical systems on the first floor.

Harris Begins Work on Hennepin County Medical Center (HCMC) Project

Harris Mechanical is performing design-assist mechanical services for Hennepin County Medical Center's (HCMC) new Ambulatory Outpatient Specialty Center in Minneapolis. This major healthcare project will consolidate HCMC's downtown Minneapolis clinics and specialty services into one building and will connect to the existing medical center via skyway and tunnel. The clinic is expected to be operational early 2018.

Harris is providing HVAC, plumbing, piping, medical gas and building automation for the six-story, 377,000-sq-ft clinic space. With the project's current construction schedule and tight downtown location, Harris will be relying on its prefabrication capabilities in order to facilitate a faster, safer project delivery.

Our project managers, CAD specialists, superintendent and plumbers are on-site as construction begins.

Hennepin County Medical Center is a major healthcare hub in the Twin Cities, providing primary, emergency and specialty care services in Minneapolis and suburban communities. The hospital offers Level 1 adult and pediatric trauma services as well as nationally recognized programs and specialties. HCMC is a major employer in Hennepin County and is an important teaching hospital for doctors who go on to practice throughout Minnesota.

Harris Companies has performed mechanical work for hospitals and clinics around the country. In the Twin Cities, notable projects have included the Minneapolis Children's Hospital, the Abbott Northwestern & Children's Mother Baby Center and Saint Joseph's Hospital in St. Paul. §

A MESSAGE FROM Greg Hosch, CEO



In our previous newsletter, I announced we were developing a new strategic plan. Unlike our last plan, we've hired an outside consultant to provide us with a robust process for

developing the plan, as well as help with data gathering.

Having now been through the first phase of this process I have a few observations.

First, I was impressed by the input we've received from our customers and our leadership team. Everyone provided

thorough and constructive input and we appreciate their time and effort. Our customers' and leadership team's feedback aligned very closely, which suggests that the data is meaningful.

I've also observed how challenging it is to get out of day-to-day thinking and focus on the bigger picture. It's easy to emphasize current battles, without stepping back to appreciate the organization as a whole, or the trends that are shaping the construction industry. Our consultant brought value by challenging us to think big.

Throughout this process, it became clear to me that good team dynamics are critical to developing a plan. All voices need to be heard, not just the loudest.

These conversations need to take place within the context of the work. This isn't a place for "I was thinking during our meeting, but I didn't say it."

Finally, we realized that when envisioning the future, trade-offs will be required. In order to be successful, we need to focus on the key imperatives that will offer our business the best leverage. This means there are some goals we won't be able to focus on. Trade-offs are a sign of a good plan. If you haven't given anything up, you haven't really committed to anything!

We're in the early stages of this process, but it's already some of the most important and exciting work I've been involved in during my career! §

DIVISION SPOTLIGHT Harris Intermountain

Vinnie Figlioli, General Manager of Harris Mechanical Intermountain, Jarvis Hofhines, General Manager of Wasatch Controls, Brent Petrie, General Manager of Harris Service Intermountain and Mike Skinner, Division Manager of Wasatch Controls broke ground on their new Salt Lake City office building on March 5th, 2016. The convenient new location faces Highway 201 and is across the street from the Utah Associate General Contractors Office. Completion is estimated for the third quarter of 2016.



Managers Mike Skinner, Brent Petrie, Jarvis Hofhines, Vinnie Figlioli break ground in Salt Lake City, UT

ZEROING IN ON SAFETY

Dan Kent, Corporate Safety Director

Safety is always on our minds at Harris Companies. We are responsible for providing a safe environment for our employees and guests. Each of our buildings and job sites has its own set of emergency protocols. Here's a reminder of what to do when different types of emergencies occur while you're at work.

Fire or Gas Leak

Each building or jobsite has its own set of instructions in case of fire. Remember: exit the building as orderly as possible and never take the elevator. Find out where you're supposed to meet and who you need to check in with after you're safely outdoors.

Bad Weather

Violent thunderstorms, tornadoes, flash floods, extreme heat and cold all affect workplace safety. Do you know where to go to stay safe in the weather that may affect your workplace?

Active Violence Situation

In the event of active violence in the workplace, you have three options. Run, hide or fight. You can learn more about these strategies in a [viral safety video](#) created by the City of Houston.

Medical Emergency

In the case of a medical emergency, it is crucial to act quickly. Immediately call 911 and then the victim's emergency contact person. If you're able to do so safely, start first aid. Always have one person stay with the victim until the paramedics arrive. If you're not directly involved with caring for someone in a medical emergency, avoid being a bystander. §

STORY BRIEFS

Harris Mechanical

U.S. Bank Stadium Update

As of February 1, 2016, our U.S. Bank Stadium team in Minneapolis passed the 85% mark and continues on track for completion in July, 2016. Several areas on the north side of the stadium are completed: plumbing fixtures set, HVAC diffusers mounted, food service equipment hooked-up and punchlist in progress. Finish activities are underway on the south side as rough-in nears completion. *Continued on page 4.*

Harris Companies

Harris Companies Acquires Summit Mechanical

Harris Companies has purchased Summit Mechanical – the mechanical and commercial plumbing divisions of St. Paul-based Summit Fire Protection Company. The business has been incorporated into Harris Service, led by General Manager Tom Danley. Says Danley, “I look forward to this very exciting opportunity. It will provide additional services to Harris customers and provide Summit customers with a long-term strategy for customer service excellence.” The addition of Summit Mechanical’s experienced pipefitters, plumbers, sheet metal workers and office personnel offers tremendous possibility to grow and manage Harris Service.

Wasatch Controls

Wasatch Controls Nears Completion on University of Utah Projects

Wasatch Controls is nearing completion on the Marriott Library and the Henry Eyring Chemistry Building and has been invited back to complete phase three of the chemistry building.

Harris Mechanical Intermountain

Maintenance Contract Signed with Salt Lake City International Airport

Harris Mechanical Intermountain has been working on the Salt Lake City International Airport Terminal Redevelopment Program since 2014. After finishing a phase of the project in February 2016, Harris Service Intermountain signed the airport on as a maintenance partner.

Harris Mechanical

Harris Mechanical Provides Ice-Making Capabilities for NHL

Harris Mechanical was excited to provide the temporary piping required for the NHL Stadium Series at TCF Bank Stadium in Minneapolis February 20th. The team installed six-inch temporary hose to bring glycol from a semi-truck to the field area and helped connect the rink pans. After the game, Harris removed the piping and equipment.

Harris Controls

Harris Controls Named an ACI Elite Contractor for 2016

Honeywell has once again recognized Harris Controls as an ACI Elite Partner. This is a distinction reserved for those companies who consistently and successfully adopt Honeywell technology to ensure exceptional project results and superior client satisfaction. Congratulations to everyone on the Harris Controls team.

Harris Mechanical

Temporary Heating Provided for Minnesota Capitol

Harris Mechanical and general contractor JE Dunn successfully provided heating and ventilation for the Minnesota House of Representatives during their March 8, 2016 floor session. Minnesota law requires legislators to hold their floor sessions in the capitol. Harris has been working at the Minnesota State Capitol since selected for the project in June 2013. Project completion is scheduled for 2017. §

DID YOU KNOW?

Two Superior Air Handling employees named “2015 Innovators of the Year.”

Alex Wilde and Clint Hadley received the award for their submission of a new lean and interactive proposal process tool. This innovative approach to automating the existing tools increases communication and transparency to improve the quality of proposals and ultimately help us book more jobs. Congratulations Clint and Alex!

Zumbrota Fabrication Shop purchases new laser cutter.

Harris’s fabrication facility in Zumbrota, MN produces superior-quality sheet metal with the help of a new laser cutter. The investment will help Harris maintain its position on the leading edge of sheet metal fabrication.

HiMEC at Home sponsor for St. Jude’s Children’s Research Hospital Radiothon.

The annual event raises money for children battling serious illnesses. HiMEC staff contributed \$1,500 to the fund and the company donated gift cards as well as five water heater installations and five softener installations worth a value of \$7,890.

Superior Air Handling to move to Ogden, UT.

At the end of 2016, Superior Air Handling will be moving the Clearfield office 12 miles north to a historic building in downtown Ogden. Superior’s Director of Environment & Energy Steve Wood is managing renovations and the design of the new office space.

Delivering value. Pursuing excellence.

Employee Spotlight

Craig Baller

General Manager, HiMEC Conveyors

Craig Baller has been working at HiMEC since 1997 when he joined on as Sales Manager of the Specialty Metals Division. After a year, he began working as General Manager and started to develop the vibrant material handling business which became HiMEC Conveyors. "Since the formation of this company," says Craig, "we've grown 300% and are now widely recognized as an industry-leader in sanitary, safe and effective material handling systems."

In Craig's 30 years in the material handling industry, he's seen two major trends develop. The industry is moving towards more sanitary, ergonomic and efficient systems. In response, material handling businesses now offer turnkey solutions to companies' unique handling

problems. To meet these new demands, HiMEC Conveyors focuses on its ability to design and build sanitary product conveyors, as well as more sanitary versions of traditional package and carton conveyors. As part of its turnkey services, platforms, mezzanines, control systems and installation services are all available.

"HiMEC Conveyors is on an exciting upward trajectory," Craig says. "We've invested heavily in personnel, new products and process improvements to position ourselves as the engineered solution provider for material handling."

HiMEC Conveyors' design team has developed efficient and sanitary conveyors, as well as systems to move difficult-to-handle products. They are on the cutting edge of product development with a modular spiral that



will be introduced at the Pack Expo International in Chicago this November.

HiMEC has also invested in a laser cutter for fabrication. The quick, smooth cuts this equipment produces will reduce lead times and help craftspeople create a superior product.

Craig sums it up, "It's an exciting time of growth for HiMEC Conveyors. Our plan is to position ourselves as our customers' trusted solution provider." §



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Superior Air Handling

U.S. BANK STADIUM CONTINUED...

On the outside, the distinctive building enclosure system is nearly finished with metal wall panels, glass curtain walls, operable doors and a translucent roof. Inside, construction crews are shifting focus from rough-in activities to interior finishes as club areas, concessions, suites, restrooms, locker rooms, offices and back-of-house areas are completed. The artificial turf playing field will begin installation in May.

Our most challenging work activities in the upper bowl area are complete:

- **Supply air duct** – Full perimeter 84 inch diameter supply duct supported off upper bowl catwalk.
- **Storm drain** – Storm drain and overflow piping to five riser locations up to 24 inches in diameter.
- **Snow gutter** – Snowmelt tubing installed in 80,000 feet of upper snow gutter.

The long hours spent preplanning and coordinating this work allowed for a safe, efficient and timely installation. We are thankful to all our construction partners and employees that have dedicated themselves and delivered on their commitments thus far. §

ABOUT US

Understanding needs, exceeding expectations.

Harris Companies designs, builds, controls, and maintains plumbing, piping, process piping, and HVAC systems for commercial, institutional and industrial customers offering complete design-build and design-assist services for projects that vary in size, scope, and complexity. From stadiums and concert halls, to historic landmark buildings, to hospitals and industrial facilities, Harris Companies works closely with entire construction project teams and draws on the expertise of a skilled, diverse and dedicated workforce.

If you have comments, suggestions or if you would like to be removed from our mailing list, please email marketing@hmcc.com